

Price Analysis on 15 Pesticide Als in China June 2016–September 2017

October 2017

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1. Introduction

If you are interested in finding out the price changes and the analysis of 15 pesticide AIs in China during June 2016–Sept.2017, you could have a look at this report—Price Analysis on 15 Pesticide AIs in China June 2016–September 2017. Those pesticides are very important on the Chinese market.

In this report, CCM will show you the prices of 15 pesticide AIs, including methoxyfenozide, indoxacarb, pymetrozine, nitenpyram, thifluzamide, pyraclostrobin, azoxystrobin, trifloxystrobin, tricyclazole, cyazofamid, cymoxanil, famoxadone, mancozeb, cyhalofop-butyl and penoxsulam, in the form of charts.

Their price trends were not the same during June 2016–Sept. 2017. But what factors influenced their prices trend? This report will be a good guide for pesticide companies who want to seek the opportunities in Chinese pesticide market.

2. Approach for this report

The report is drafted by diverse methods as follows:

- Desk research

The sources of desk research are various, including published magazines, journals, government statistics, industrial statistics and association seminars. A lot of work has gone into the compilation and analysis of the obtained information.

- Internet

CCM contacted with players in the domestic agrochemical industry through B2B websites and software as well as obtained registration information on the internet.

- Data processing and presentation

The data collected and compiled are sourced from:

- CCM's database
- Published articles in periodicals, magazines, journals and third-party databases
- Statistics from governments and international institutes
- Telephone interviews with domestic producers, joint ventures, service suppliers and governments
- Third-party data providers
- Comments from industrial experts
- Professional databases from other sources
- Information from the internet

The data from various sources have been combined and cross-checked to make this report as precise and scientific as possible. Throughout the process, a series of internal discussions were held in order to analyse the data and draw the conclusions.

Table Exchange rate of USD/CNY, June 2016–Sept. 2017

Year	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
2016	/	/	/	/	/	6.5680	6.6500	6.6398	6.6718	6.7398	6.8239	6.9101
2017	6.9031	6.8688	6.8970	6.8837	6.8887	6.8022	6.7735	6.7148	6.5909	-	-	-

Source: The People's Bank of China

3. Executive summary

Generally, prices of Chinese pesticides had been falling in 2016, and then rebounded in 2017. According to the price indexes from China Crop Protection Industry Association (CCPIA), prices of herbicides and insecticides presented significant downward trends while those of fungicides kept reasonably stable in 2016. And then since the end of 2016, prices of herbicides and insecticides has showed upward trends and those of fungicides still have remained stable.

As for the 15 AIs including methoxyfenozide, indoxacarb, pymetrozine, nitenpyram, thifluzamide, pyraclostrobin, azoxystrobin, trifloxystrobin, tricyclazole, cyazofamid, cymoxanil, famoxadone, mancozeb, cyhalofop-butyl and penoxsulam, their price trends were not the same during June 2016–Sept. 2017. But factors influencing their prices are almost the same, such as XXX, XXX and XXX. Among those factors, XXX is the main one currently.

Along with the progress of national-level and provincial-level environmental inspections, it will be a normal phenomenon that pesticide producers in inspection areas suspend or reduce their production. The output of pesticides in most regions will greatly reduce, which will lead to higher prices for those pesticides.

4. What's in this report?

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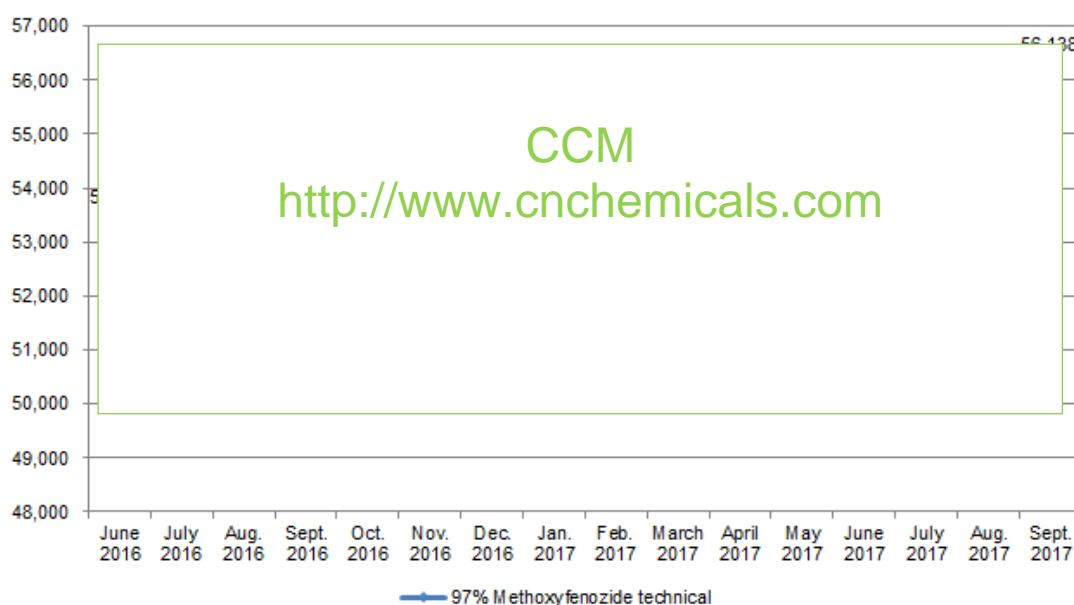
1 Methoxyfenozide

The ex-works price of 97% methoxyfenozide technical in China kept relatively stable during June 2016–Aug. 2017 except in Aug. 2016. The price increased in Aug. 2016 mainly because of stronger demand for and short supply of the product in that month.

In Sept. 2017, 97% methoxyfenozide technical witnessed a big increase in ex-works price, which reached XXX/t, with a month-on-month growth rate of XXX%. The reason for this price rise was mainly due to the growing price of raw materials and intermediates for methoxyfenozide production in China.

In China, there are only a few producers of methoxyfenozide technical and they generally carry out make-to-order production. The demand for this product is small and relative stable on the market. Therefore, the price of the product would not fluctuate much unless there is a big price change for its raw materials and intermediates.

Figure 1-1 Ex-works price of 97% methoxyfenozide technical in China, June 2016–Sept. 2017, USD/t



Source: CCM

2 Indoxacarb

The price trend of 95% indoxacarb technical can be divided into two stages.

- The first stage: XXX 2016–XXX 2016

The ex-works price of 95% indoxacarb technical decreased in this period in China, except in Sept. 2016 when the price increased by XXX% month on month due to tight supply of the product. Many manufacturers in Jiangsu and Zhejiang provinces, major production regions of the product in China, have suspended production during the time period before and during the G20 Summit held in Zhejiang Province, which led to the product's supply shortage.

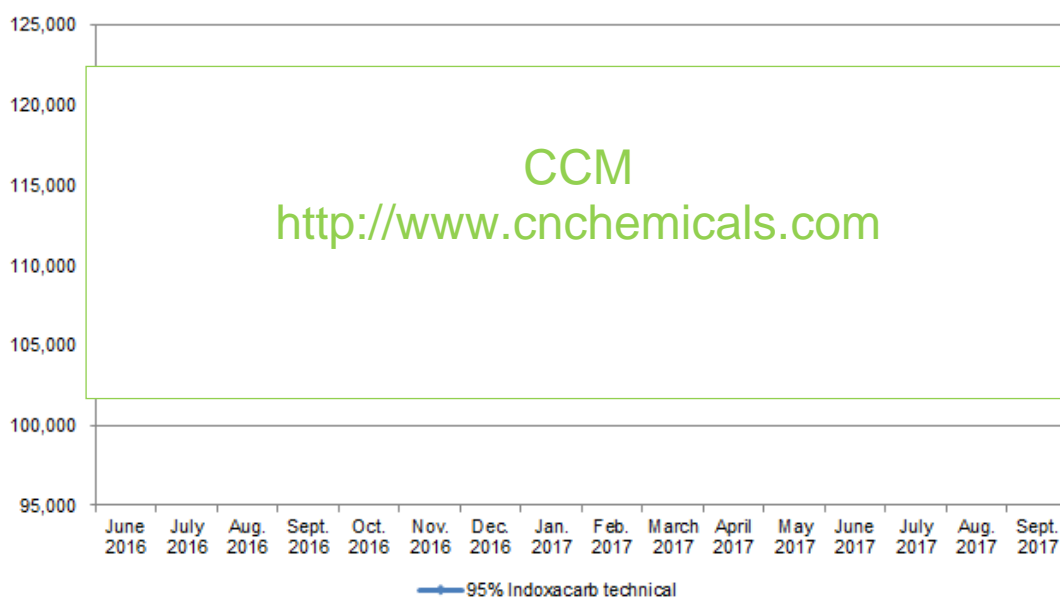
- The second stage: XXX 2016–XXX 2017

The ex-works price of 95% indoxacarb technical showed an upward trend during this period. The supply of the product remained tight in this period on the market, so the price of it kept at a high level.

Indoxacarb has recorded stable sales in recent years, despite the market competition with innovative patented insecticides like chlorantraniliprole. This off-patent insecticide—indoxacarb, is still popular in domestic registration, given the convenience in obtaining registration approvals and its excellent efficacy against fire ants and rice leaf rollers. Many other pesticide manufacturers have constructed new indoxacarb projects or expanded their existing capacity in 2017. Some examples are as follows:

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Figure 2-1 Ex-works price of 95% indoxacarb technical in China, June 2016–Sept. 2017, USD/t



Source: CCM

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If you want more information, please feel free to contact us

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